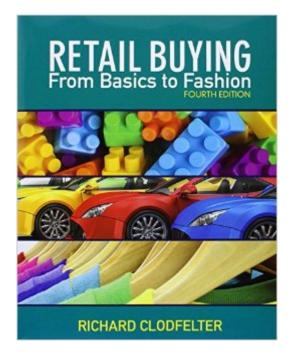
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# Retail Buying: From Basics To Fashion, 4th Edition





## Synopsis

This comprehensive book provides students with the skills and savvy needed to become a successful buyer in any area of retail. Its simple and straightforward approach presents step-by-step instructions for typical buying tasks, such as identifying and understanding potential customers, creating a six-month merchandising plan, and developing sales forecasts. This new edition contains up-to-date coverage of important retailing trends and technological advances, including social responsibility, sustainability, fast fashion, and the use of new media and social networking. Ample activities -- drawn from real-world merchandising and incorporating current trends -- give students the opportunity to apply critical skills as they would in a professional environment.

### **Book Information**

Paperback: 560 pages Publisher: Fairchild Pubns; 4 Pap/Cdr edition (July 17, 2012) Language: English ISBN-10: 1609012771 ISBN-13: 978-1609012779 Product Dimensions: 7.4 x 1.5 x 9.2 inches Shipping Weight: 2.6 pounds Average Customer Review: 4.9 out of 5 stars Â See all reviews (8 customer reviews) Best Sellers Rank: #345,018 in Books (See Top 100 in Books) #76 in Books > Business & Money > Processes & Infrastructure > Purchasing & Buying #108 in Books > Business & Money > Industries > Fashion & Textile #261 in Books > Business & Money > Industries > Retailing

#### **Customer Reviews**

This was a great and informative book about retail buying. I purchased it for a continuing education course in Retail Buying. I found the textbook to be organized very well and definitely gained a lot of knowledge on how retail buying works. I would recommend.

I wanted a book that would help me with my small business and reunderstand the basics and how it's done. This book did what I needed, I love it and will reread to brush up!

I've been a buyer for 7 years and having this book around, even to this day, helps to learn and relearn certain aspects of the business.

A wonderful book, I do not think that I have ever invested in a better Fashion Buying book. The CD that accompanies the book is so useful and easy to follow. I would highly recommend investing in it, as it is really the best Fashion Buying book I have every read so far. Worth every penny.Retail Buying: From Basics to Fashion, 4th Edition

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